

Financial Highlights**

(MILLIONS OF DOLLARS, EXCEPT PER-SHARE AMOUNTS)

	2012 ⁽¹⁾	2011 ⁽¹⁾	2010 ⁽¹⁾	2009	2008
SWK					
Revenue	\$ 10,190.5	\$ 9,435.5	\$ 7,496.9	\$ 3,481.6	\$ 4,135.6
Gross Margin	\$ 3,734.2	\$ 3,489.6	\$ 2,836.3	\$ 1,416.3	\$ 1,567.7
Gross Margin %	36.6%	37.0%	37.8%	40.7%	37.9%
Working Capital Turns	7.5	7.2	5.9	7.9	5.9
Free Cash Flow*	\$ 1,059	\$ 1,004	\$ 936	\$ 443	\$ 422
Diluted EPS from Continuing Operations	\$ 4.67	\$ 4.61	\$ 3.53	\$ 2.62	\$ 2.52
CDIY					
Revenue	\$ 5,193.7	\$ 5,007.6	\$ 4,147.6	\$ 1,258.1	\$ 1,608.4
Segment Profit	\$ 762.4	\$ 654.6	\$ 542.8	\$ 137.3	\$ 170.3
Segment Profit %	14.7%	13.1%	13.1%	10.9%	10.6%
Security					
Revenue	\$ 2,428.9	\$ 1,926.5	\$ 1,457.6	\$ 1,342.3	\$ 1,260.1
Segment Profit	\$ 346.9	\$ 312.4	\$ 252.9	\$ 282.1	\$ 248.3
Segment Profit %	14.3%	16.2%	17.4%	21.0%	19.7%
Industrial					
Revenue	\$ 2,567.9	\$ 2,501.4	\$ 1,891.7	\$ 881.2	\$ 1,267.1
Segment Profit	\$ 418.1	\$ 410.1	\$ 282.1	\$ 99.4	\$ 171.8
Segment Profit %	16.3%	16.4%	14.9%	11.3%	13.6%

(1) Excludes merger and acquisition-related charges and payments.

* Refer to the inside back cover.

** In December 2012, the Company sold its Hardware & Home Improvement business. The results from 2008–2011 were recast for this divestiture, for comparability.